

## Message Text

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11

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 XMB-04 AID-05 CIAE-00 COME-00

FRB-01 INR-07 NSAE-00 TRSE-00 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 /053 W  
----- 120327

R 010917Z MAY 75

FM AMEMBASSY BERN

TO SECSTATE WASHDC 630

INFO USMISSION EC BRUSSELS

USMISSION OECD PARIS

AMEMBASSY VIENNA

AMCONSUL ZURICH

UNCLAS BERN 1819

VIENNA FOR GEORGE DIETZ, EXIMBANK

E.O. 11652: N/A

TAGS: EFIN, ETRD, SZ

SUBJECT: SPECIAL DISCOUNT FACILITIES FOR CERTAIN EXPORTS

1. EFFECTIVE MAY 1, 1975, SWISS NATIONAL BANK (SNB)  
WILL PROVIDE SPECIAL DISCOUNT FACILITIES FOR BILLS  
OF EXCHANGE RECEIVED THROUGH COMMERCIAL BANKS FROM  
SWISS WATCH, TEXTILE, AND SHOE COMPANIES EX-  
PERIENCING LIQUIDITY OR UNEMPLOYMENT PROBLEMS DUE  
EXPORT DECLINE AS RESULT OF WORLDWIDE RECESSION AND/OR  
APPRECIATION OF FRANC. SNB WILL DISCOUNT SUCH BILLS  
AT ONE PERCENTAGE POINT BELOW REGULAR DISCOUNT RATE  
(WHICH CURRENTLY 5 PERCENT). UNDER AGREEMENT WITH  
SNB, COMMERCIAL BANKS WILL GIVE CREDIT PRIORITY TO  
ABOVE FIRMS AND HAVE AGREED LIMIT INTEREST CHARGE  
TO MAXIMUM OF 2.5 PERCENT OVER REDUCED DISCOUNT RATE  
E.E., CURRENT INTEREST RATE WOULD NOT EXCEED 6.5  
PERCENT. COMMERCIAL BANK CREDITS ON BILLS OF EX-  
CHANGE WILL BE GIVEN FOR UP TO 6 MONTH PERIOD AND  
BANKS CAN DISCOUNT THESE BILLS WITH SNB AT PRE-  
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FERENTIAL RATE FOR LAST 3 MONTHS. CERTIFICATION

OF WHICH FIRMS ARE HAVING EXPORT DIFFICULTIES AND  
ELIGIBLE FOR SPECIAL TREATMENT TO BE MADE BY FIRM'S  
EXTERNAL AUDITOR.

2. IN APRIL 24 PRESS CONFERENCE, SNB GENERAL MANAGER  
LEO SCHURMANN SAID ADDITIONAL ASSISTANCE TO EXPORTERS  
NOW UNDER CONSIDERATION TO PROVIDE LONG-TERM FINANCING  
TO HELP MAINTAIN COMPETITIVENESS OF SWISS EXPORT IN-  
DUSTRIESM. ESTABLISHMENT OF EXPORT CREDIT BANK ALSO  
UNDER STUDY. (SEE ALSO BERN 1233).

3. SWISS HAVE ALSO BROADENED SOMEWHAT COVERAGE OF  
EXPORT RISK GUARANTEE PROGRAM (BERN 1055) AND FURTHER  
CHANGES ARE FORTHCOMING. THESE VARIOUS ACTIONS TAKEN TO  
OFFSET PRESSURE, WHICH HAS NOW SUBSIDED SOMEWHAT,  
FOR MORE DIRECT ACTIONS TO SUPPORT SWISS EXPORTS.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, LIQUIDITY (MONETARY), INTEREST RATES, BANK LOANS, BANKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Secure:** OPEN  
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**Subject:** SPECIAL DISCOUNT FACILITIES FOR CERTAIN EXPORTS  
**TAGS:** EFIN, ETRD, SZ, SNB-SWISS NATIONAL BANK  
**To:** STATE  
**Type:** TE  
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